

## POTRA associate's profile

### Sanming Qiu M.Sc (Engineering)

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### Introduction

Mr Qiu has visited over 40 countries, and met a great number of foreign businessmen. He has been communicating with non Chinese people since he began to work in 1983.

The operation of a project or a company is a kind of systematic work. Mr Qiu has accumulated great number of experiences from administration of daily operations, business development, initiating and managing projects as well as building up companies. He thinks that the key of success in fulfilling work is coordination and collaboration. Through the years, he has learned and has been benefited greatly from being good in coordination.

### Employments

- Associate, POTRA Nordic Industry Solutions 2014 ->
- Manager of Development Futuvison Technologies OY 2012 ->
- Supervisor of Icium in Levi Lapland 2011 - 2012
- Project Manager, Vice General Manager Futuvison Tech. Ltd. 2009 - 2011
- General Manager, Beijing Lotus Tongbao Art & Craft Center 2006 - 2009
- General manager, Foshan AijiA Germplasm Resources Co.Ltd. 2005 – 2006
- General Manager, Beijing FutuVision Co. Ltd. 2003 - 2005
- Managing director, Nanjing Qinghuai Paper Co. Ltd. 1999 - 2003
- Associate Director, Zhanjiang pulping project of the Ministry of Forestry. 1994 - 1998
- CEO of Shenzhen Branch, China National Zhenhua Import & Export Corp. 1989 - 1994
- Division of Foreign Investment Administration 1983 - 1989

**Mr Qiu covers China for POTRA Nordic Industry Solutions**

### Language skills

Chinese native

English fluent